

RICK CANUP, CCIM



RICK CANUP, CCIM
Coldwell Banker Commercial
RCanup@CBCWorldWide.com

4924 S Loop 289
Lubbock, TX 79414

Direct 806-784-3304
Main 806-793-0888
Cell 806-438-8188



RICK CANUP, REALTORS®

EXPERTISE & STRENGTHS

- CEO, Owner, and Principal Broker of Coldwell Banker Rick Canup, Realtors since 1977
- REO and Distressed Asset Management and Disposition Services
- Institutional Consultant regarding the maximization of Property Value Enhancement
- Real Estate Asset Analysis and Marketing Strategies
- Site Selection for Development Opportunities

AFFILIATIONS & AWARDS

- #1 Coldwell Banker Commercial office in Texas for 2010, 2011, 2012, and 2013
- #5 Coldwell Banker Commercial office nationally in 2012
- #7 Coldwell Banker Commercial office nationally in 2013
- 2011 Recipient of the Prestigious CBC Halter/Case Leadership Award
- Previously served on the 9-member President's Advisory Board for Coldwell Banker Commercial Corporate - 2011 through 2013
- 3 times Mentor/Protege of the Year for Coldwell Banker Commercial (2006, 2008 and 2010)
- (CCIM) Certified Commercial Investment Member, 1983.
- Certified Apartment Specialist, Coldwell Banker Commercial, 1983
- Certified Land Specialist, Coldwell Banker Commercial, 1984
- REALTOR® of the Year, 1990, Lubbock Association of REALTORS® - President, 1991 - Chairman of Board, 1992 - Distinguished Service Award, 2010
- Various sales and management awards - Coldwell Banker Commercial

PRIMARY SPECIALTY

- Multi-Family and Land

ACCOMPLISHMENTS

- Co-Regional Director of the Southern Central region of the CBC MultiFamily Group, Coldwell Banker Commercial (South Region consists of Texas, Oklahoma, Kansas, New Mexico, and Colorado)
- Led our team of professionals in the participation of over one billion dollars of brokerage and leasing of commercial real estate including Multi-Family, Retail, Office, Industrial, and Development Land Assets.
- Our Team has participated in the brokerage of nearly 10,000 apartment units as well as thousands of commercial properties & development land opportunities.
- Developed a commercial brokerage, leasing, and management system designed to meet the special needs and requirements of institutional and private owners, tenants, and landlords.
- Established a primary marketing area which covers more than 50,000 square miles of the Texas High Plains, West Texas, and Permian Basin.

NOTABLE BANKS & INSTITUTIONS — Current/Previous Clients

- | | | |
|-------------------------|---------------------------|---------------------------|
| • FDIC | • PrimeWest Mortgage | • Bridge Partners |
| • FSLIC | • SW Federal Savings | • Asset Plus Development |
| • Freddie Mac | • Beverly Hills Savings | • Royal Properties |
| • Wells Fargo | • American Federal Bank | • Santa Rosa Development |
| • Bank of America | • First Gibraltar Bank | • AIMCO |
| • Chase Bank | • Bluebonnet Savings Bank | • Texas Tech University |
| • EastWest Bank | • Gulf Coast Bank & Trust | • Ford Motor Credit |
| • CitiBank | | • AT&T Global Information |
| • Bayview Financial | | • Lucent Technologies |
| • Zions Bank | | • GMAC |
| • Plains Capital Bank | | |
| • Lubbock National Bank | | |
| • City Bank Texas | | |
| • American State Bank | | |
| • ABC Bank | | |
| • Citizens Bank | | |

NOTABLE CLIENTS

- Case & Associates Develop.
- Campus Village Communities
- McDougal Development
- Caddis Development
- J.P.I. Realty
- Dinerstein Company Develop.